

Profit and Loss

SubEast Pty Ltd

Account	2024	2023	2022	2021
Income				
200 - Sales	1,115,229.06	1,103,600.06	924,635.28	807,250.02
Total Income	1,115,229.06	1,103,600.06	924,635.28	807,250.02
Less Cost of Sales				
250 - Opening Stock	9,599.97	8,565.62	12,277.62	6,881.32
265 - Closing Stock	(9,079.00)	(9,599.97)	(8,565.62)	(12,277.62)
300 - Stock Purchases - Food	310,663.31	310,959.03	243,214.55	204,452.96
301 - Stock Purchases - Drink	41,908.21	44,001.65	39,037.55	38,133.84
305 - Royalties Subway	92,006.84	92,171.09	77,296.99	62,811.11
400 - Advertising FAF	51,003.96	51,393.73	43,208.11	34,670.58
765 - Subcard Pool	493.25	190.47	247.51	1,257.28
Total Less Cost of Sales	496,596.54	497,681.62	406,716.71	335,929.47
Gross Profit	618,632.52	605,918.44	517,918.57	471,320.55
Plus Other Income				
220 - Labour Hire Income	1,030.02	431.85	0.00	0.00
269 - Insurance claim	0.00	604.80	0.00	0.00
Total Plus Other Income	1,030.02	1,036.65	0.00	0.00
Less Operating Expenses				
271 - Labour Hire	0.00	0.00	54,162.97	154,735.04
404 - Consulting & Accounting	3,730.00	3,520.00	3,270.00	3,020.00
408 - Cleaning	4,859.85	2,265.11	1,925.01	1,658.21
410 - Bad Debts	0.00	0.00	0.00	1,590.67
416 - Depreciation	11,088.36	1,100.00	0.00	137,613.15
420 - Entertainment	0.00	0.00	494.21	0.00
425 - Freight & Courier	188.24	0.00	0.00	0.00
427 - Filing Fees	310.00	290.00	276.00	273.00
429 - General Expenses	1,443.59	136.36	89.94	39.44
437 - Interest Expense	736.09	0.00	0.00	0.00
445 - Light, Power, Heating	19,852.09	18,742.26	17,437.04	16,965.46
461 - Printing & Stationery	726.42	383.04	62.99	409.74
485 - Subscriptions	2,826.32	2,857.60	1,909.63	1,907.39
489 - Telephone & Internet	1,384.65	1,369.08	2,176.40	1,985.90
496 - Uniforms	0.00	851.75	0.00	523.50
6-1050 - Wages and Salaries	363,846.32	366,423.48	265,573.18	52,884.70
6-1100 - Superannuation	33,095.58	32,362.91	23,540.91	10,324.25
6-1200 - Staff Training and Welfare	488.26	0.00	438.69	229.45
6-2100 - Local Advertising	305.00	1,421.54	767.36	904.06
6-3050 - Rent	29,426.35	32,541.66	29,700.00	29,700.00
6-4050 - Bank Fees	239.77	213.84	183.16	556.71
6-4250 - Insurance	10,305.70	6,158.00	5,529.76	4,991.44
6-4350 - Merchant Fees	5,978.34	5,210.50	4,083.93	4,393.62
6-4650 - Repairs and Maintenance	14,391.85	8,946.79	7,416.21	9,871.75
777 - Security	975.00	851.37	390.00	975.00
999 - Outgoings	4,383.24	4,748.51	4,383.24	4,383.24

Total Less Operating Expenses	510,581.02	490,393.80	423,810.63	439,935.72
Operating Profit	109,081.52	116,561.29	94,107.94	31,384.83
Add Backs				
Ashley Wage	31,200.00	31,400.00	30,717.00	1,923.00
Ashley Super	3,120.00	3,141.00	3,120.00	3,362.00
Rhys Wage	80,800.00	80,800.00	77,839.00	50,961.00
Rhys Super	6,678.00	8,379.00	7,823.00	6,961.00
Remodel				137,613.15
Total	121,798.00	123,720.00	119,499.00	200,820.15
Net Profit	230,879.52	240,281.29	213,606.94	232,204.98